what innovation locks like: four great concepts

Daniel Jackson & Arvind Satyanarayan

some inspiration for your projects from 4 classic designs

great innovations **start off simple**often **just one concept** with a **small** but significant novelty actually delivering the concept **can be hard**... and leads to additional **complexities**

A complex system that works is invariably found to have evolved from a simple system that worked. A complex system designed from scratch never works and cannot be patched up to make it work. You have to start over with a working simple system.

John Gall, Systemantics

Story #1: Apple's Song Library (2001)

what was novel about the iPod?



Apple iPod (Jony Ive, 2001)



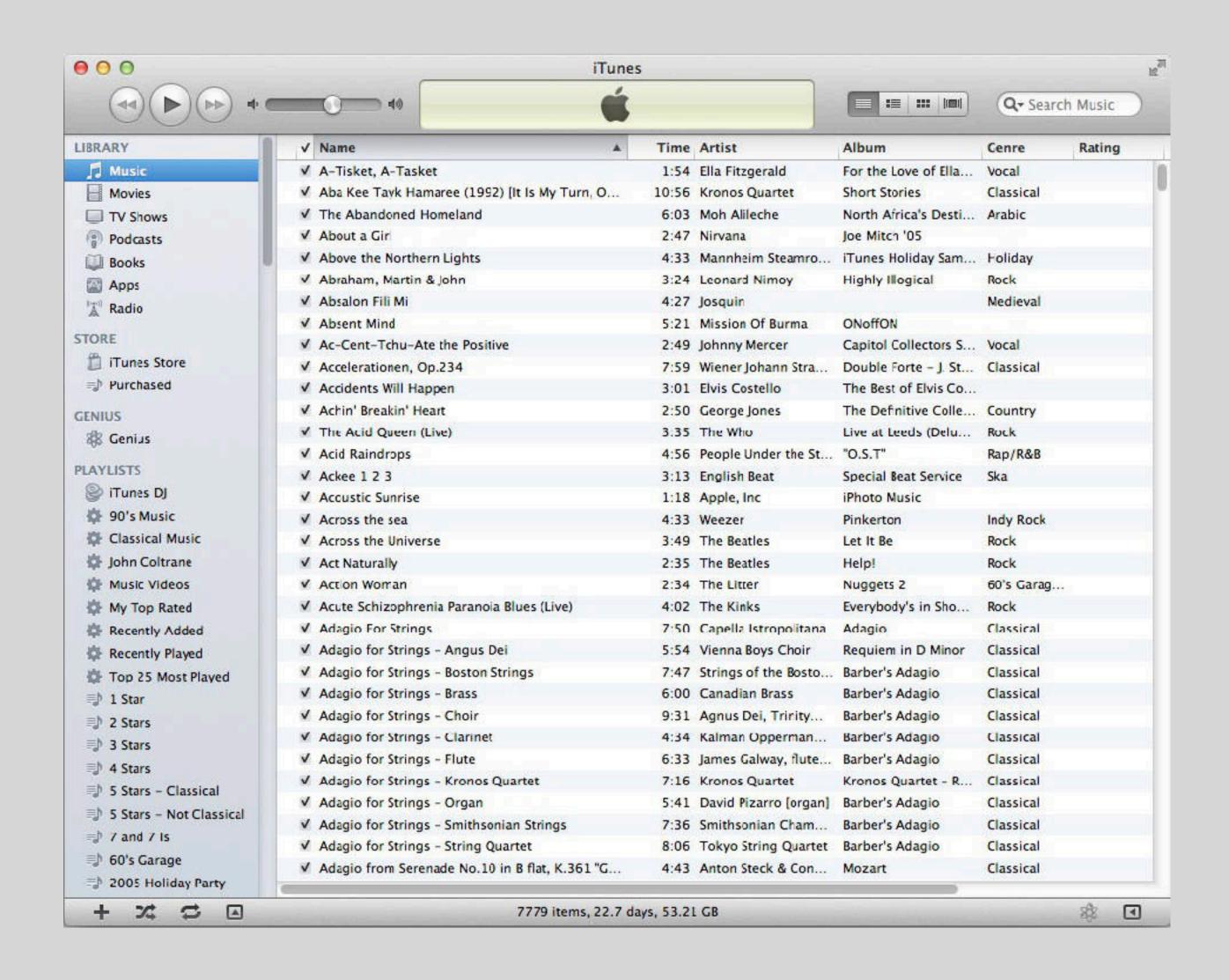
Braun Pocket Radio T3 (Dieter Rams, 1958)



Toshiba 5GB drive

```
concept MusicLibrary
purpose store and listen to your entire music collection
principle you install a song, select it, then you can play it
state
                          idea #2: songs, not albums (and not MP3 or AAC files)
    library: set Song
    playing: opt Song
    file: Song -> one File
    title: Song -> one String
actions
                                                   idea #1: all your music
    install (f: File, title: String, out s: Song)
    select (s: Song)
    play()
    pause ()
    end()
```

supporting cast

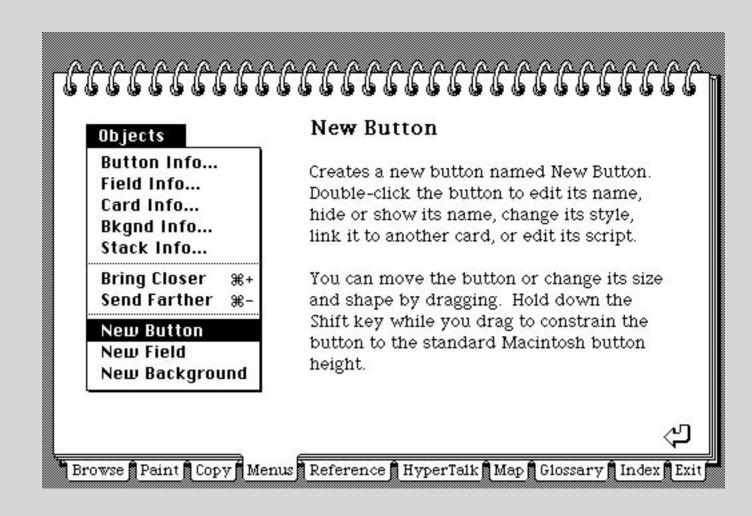


iTunes Media Player (2001); iTunes Music Store (2003)

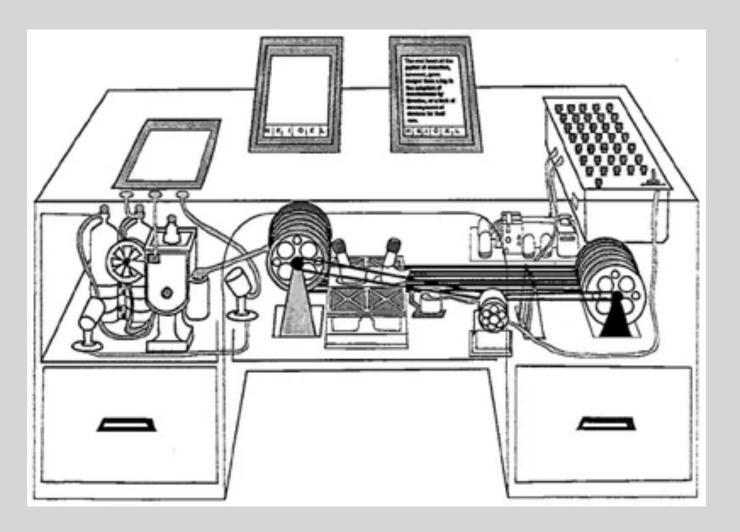


Story #2: TBL's Web (1989)

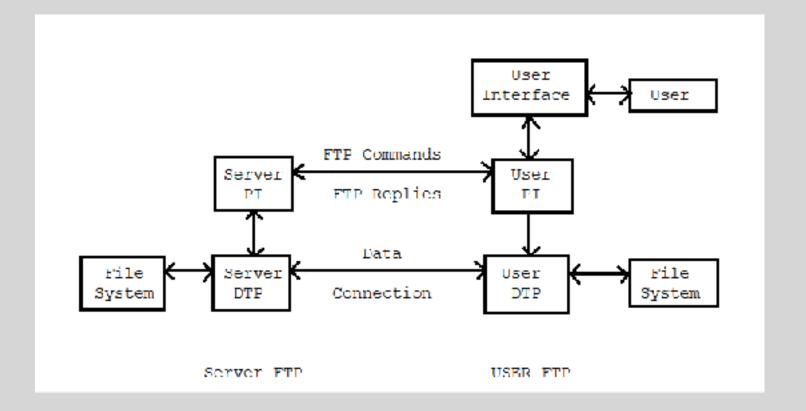
what was novel about the web?



Apple HyperCard (Bill Atkinson, 1987)



Memex (Vannevar Bush, 1945)



File Transfer Protocol (Abhay Bhushan, 1971)

SGML (Charles Goldfarb, 1986)

```
concept Web
purpose find and access remote resources
principle you can create a page p1 with a URL u; someone
else can create a page p2 and add to it a link l for u; then
following l in p2 returns p1
state
    links: Page -> set Link
    url: Link -> one URL
                                  idea: name includes host
    page: URL -> one Page
    host: URL -> one Host
    path: URL -> one Path
```

actions

create (h: Host, p: Path, out p: Page, out u: URL)

add (u: URL, p: Page, out l: Link)

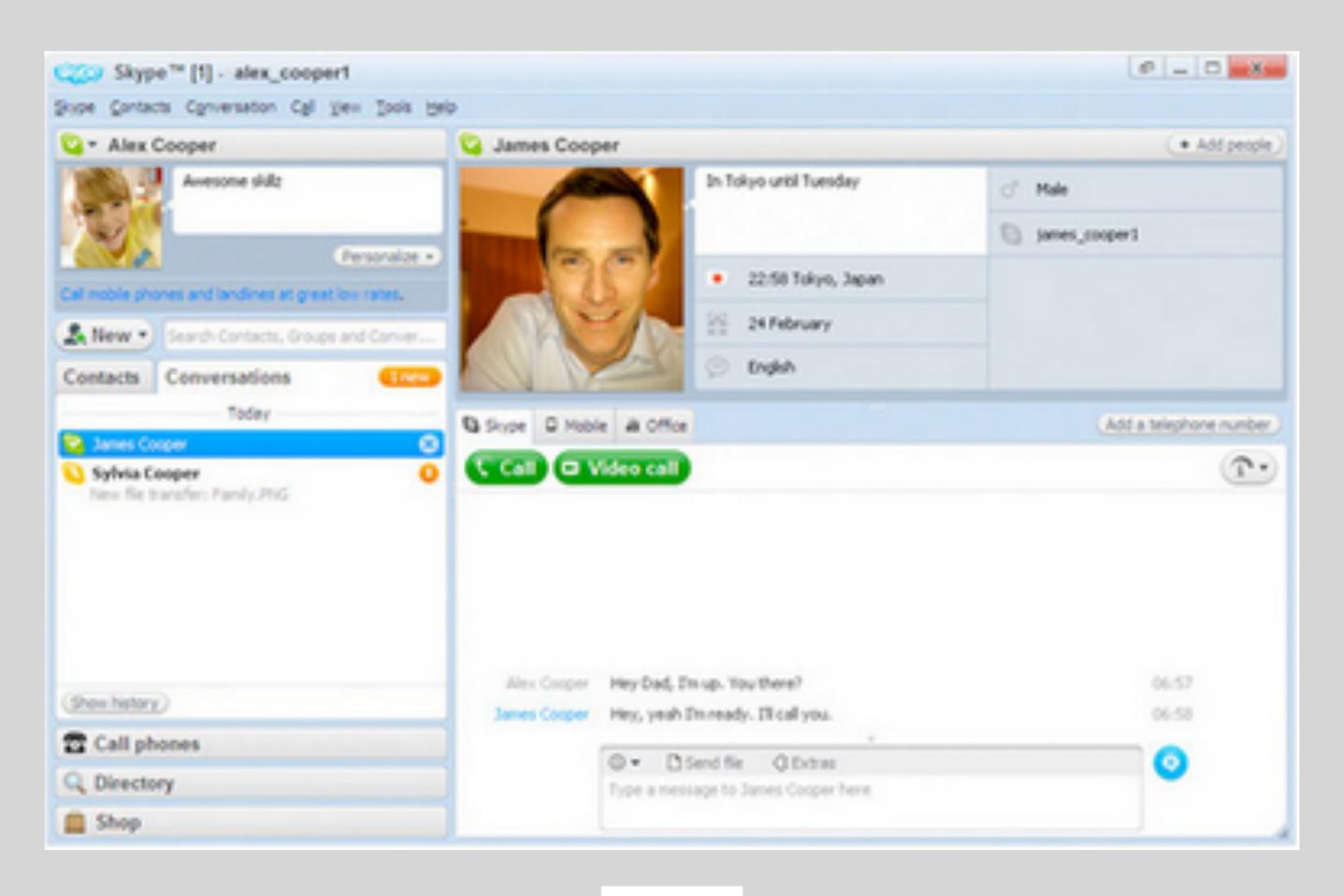
follow (l: Link, out to: Page)

owner of host creates URL

"decentralized naming"

Story#3 Zoom's Meeting (2013)

what was novel about zoom?



Skype (2009)

```
concept VideoMeeting [Party]
purpose easily set up person to person video connection
principle one party can create a meeting obtaining an id,
and then another party can use the id to join the meeting
state
    id: Meeting -> one Id
    participants: Meeting -> set Party
    host: Meeting -> one Party
actions
```

create (host: Party, out m: Meeting, out id: Id)

join (p: Party, id: Id, **out** m: Meeting)

leave (p: Party, m: Meeting)

idea: create/join are async

tracing zoom's meeting concept



Skype initially P2P (2003) Microsoft (2013)



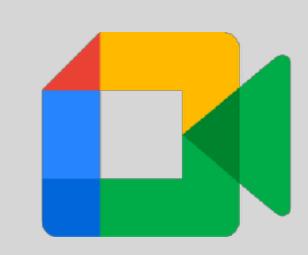
FaceTime Apple (2010)



Google Hangouts in Google+ (2011) own product (2013) Duo replaces (2016)



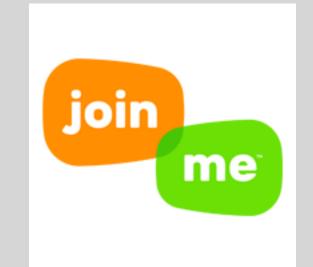
ZoomEric Yuan (2013)



Google Meet launched (2017) absorbs Duo (2022)



Microsoft Teams launched (2017)



Join.me LogMeln (2010)

meeting ids & no downloads

meeting ids added to Teams June 2022?

zoom: making installs easy & being end-to-end (or not)





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For Your Information

FTC Gives Final Approval to Settlement with Zoom over Allegations the Company Misled Consumers about Its Data Security Practices

February 1, 2021



Tags: Consumer Protection | Bureau of Consumer Protection | deceptive/misleading conduct

Coronavirus (COVID-19) | Privacy and Security | Consumer Privacy | Data Security | Tech

The Federal Trade Commission finalized a settlement with Zoom Video Communications, Inc., over <u>allegations it misled consumers</u> about the level of security it provided for its Zoom meetings and compromised the security of some Mac users.

UNITED STATES OF AMERICA BEFORE THE FEDERAL TRADE COMMISSION

COMMISSIONERS: Joseph J. Simons, Chairman

Noah Joshua Phillips

Rohit Chopra

Rebecca Kelly Slaughter Christine S. Wilson

In the Matter of

ZOOM VIDEO COMMUNICATIONS, INC., a corporation, d/b/a ZOOM.

FILE No. 192 3167

AGREEMENT CONTAINING CONSENT ORDER

zoom: end-to-end really did matter

Zoom Executive Accused of Disrupting Calls at China's Behest

U.S. prosecutors have charged a company executive based in China with conspiring to terminate online meetings about the Tiananmen Square massacre.









The federal case is a fresh black eye for a company that has seen demand for its services skyrocket during the pandemic. Mark Lennihan/Associated Press

By Nicole Hong

Published Dec. 18, 2020 Updated Feb. 26, 2021



XINJIANG JIN

Conspiracy to Commit Interstate Harassment; Unlawful Conspiracy to Transfer Means of Identification







DESCRIPTION

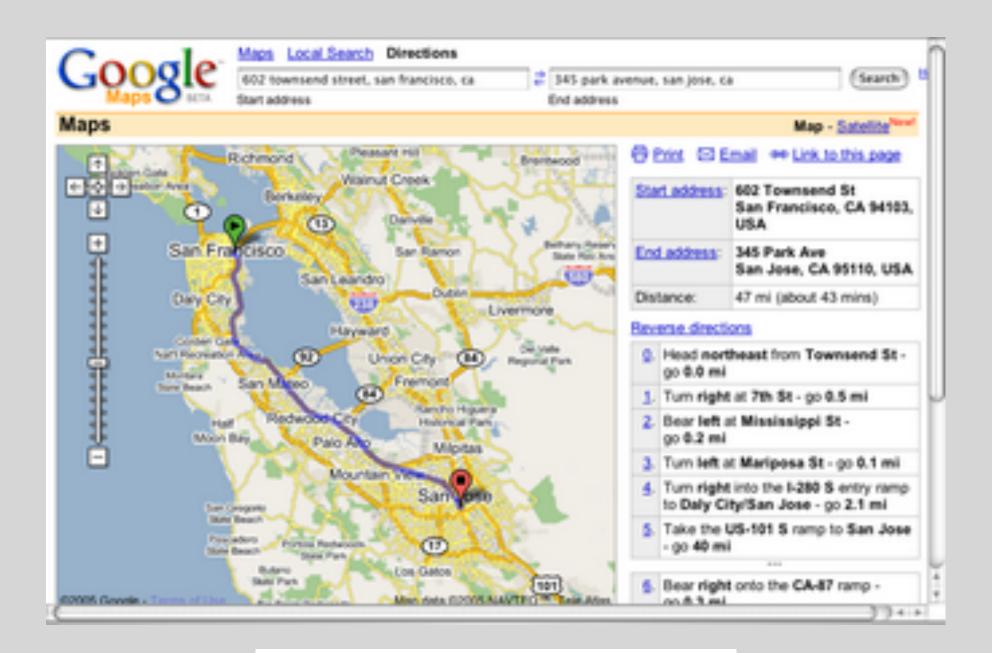
Aliases: Jin Xinjiang, Julien Jin	
Date(s) of Birth Used: January 1, 1981	Place of Birth: Hangzhou, Zhejiang Province, China
Hair: Black	Eyes: Brown
Build: Medium	Sex: Male
Race: Asian	Occupation: Software Engineer
Nationality: Chinese	Languages: Chinese

story#4 Waze's LiveMap (2009)

what was novel about Waze?



TomTom Navigator (introduced 2001)



Google Maps (2005; mobile in 2007)

```
concept LiveMap
purpose provide directions that take account of traffic
principle as cars move, repeatedly update their locations (and
flow on each segment of map) and then can get directions (using
flow rates)
state
    // street layout with one-way segments
    from, to: Segment -> one Intersection
    streetName: Segment -> one String
    // locations and addresses
    segment: Location -> one Segment
    location: Address -> one Location
    // last reported location of car
    last: Car -> one Location
    // flow rate measurement
                                   idea: crowdsourced flow
    flow: Segment -> one int
actions
    updateLocation (c: Car, l: Location) // update last and flow
    getDirections (c: Car, dest: Address, out dirs: seq String)
```

recipe for success =

next week is about this!

authentic demand

all your music in your pocket

+ simple design

install, select & play songs

+ available technology

new Toshiba 5GB drive